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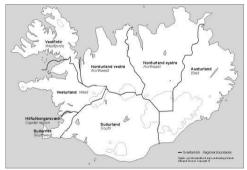
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Geographical division of Iceland

In this booklet the regional division of Iceland used by the Statistics Iceland is followed. There are seven regions:

The Capital region
The Southwest
The West
The Wetsfjords
The Northwest
The Northeast
The East
The South



Source: Statistics Iceland.

Currency

The value of the Icelandic crown (ISK) on January 1st 2005:

Pound Sterling	1 GBP =	118,84 ISK
Euro	1 EUR =	84,06 ISK
US Dollar	1 USD =	61,52 ISK
Danish crown	1 DKK =	11,30 ISK

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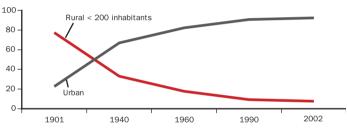
The Land and the Farmer - I

Population as of I December

	1901	1940	1960	1990	1995	2004
Urban Rural*	17,732 60,738	81,246 40,228	144,660 31,020	232,054 23,654	245,666 22,140	272,257 21,320
Total	78,470	121,474	175,680	255,708	267,806	293,577
% Rural	77.4%	33.1%	17.7%	9.3%	8.3%	7.3%

*Rural <200 inhabitants Source: Statistics Iceland.

The urbanization of Iceland 1901-2004

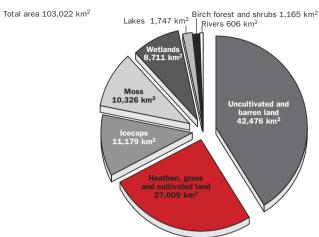


Source: Statistics Iceland.

Proportional distribution of national income by industry 1990-2004 (%)

	1990	1993	1998	2000	20041)	
Landbúnaður	2.6	2.2	1.9	1.8	1.5	
Fisheries	14.2	14.6	12.0	9.8	8.1	
Aluminium and cilisium	0.9	0.6	1.3	1.5	1.3	
Other industry	10.9	10.1	9.7	9.1	8.0	
Power works	3.9	3.9	3.5	3.7	3.5	
Construction	8.4	7.8	8.4	8.6	9.1	
Trade, hotels, catering	13.7	13.7	14.4	14.2	13.2	
Transportation	7.9	7.7	8.1	7.8	8.2	
Other services	21.4	21.9	21.3	23.4	26.1	
Government	16.2	17.6	19.5	20.0	21.2	
1) Estimated.						

The surface of Iceland



Total area – by elevation above sea level		Usage of land	Km ²	Proportion of total area	
0-200 m 201-400 m 401-600 m above 600 m	24,708 km ² 18,401 km ² 22,168 km ² 37,745 km ²	24.0% 17.9% 21.5% 36.6%	Arable below 200 m above sea level Lava Within fences (1,074 km) Cultivated land Grass fields Forests 68 areas protected by The State Forest Service Horticulture, fodder and grain fields	15,500 11,000 3,021 1,290 1,220 1,360 360 70	15.0% 10.7% 2.9% 1.3% 1.2% 1.3% 0.3%

Source: National Land Survey, Statistics Iceland, The State Soil Conservation Service, The State Forest Service, Farmers Association of Iceland.

Icelandic farms and farmers

Number of farms	3,286
Number of livestock owners	3,540
Average age of farmers 2003	53 years
Proportion of manpower in agriculture 2003	3.9%
Producer subsidy equivalent (PSE)	63%

Typical family farm size: Dairy farm

25-35 cows

Sheep farm 300-500 winterfed sheep

Source: Farmers Association of Iceland.

Average farm size and farmers' working hours on a model farming unit for price reference

Livestock Sheep units Working hours per year

Dairy farm 40 dairy cows and other cattle 1,080 4,799 hours Sheep farm 400 winter-fed sheep 419 2,428 hours

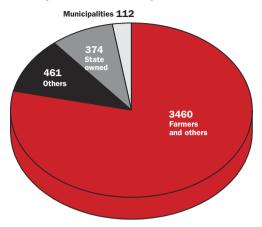
Source: Farmers Association of Iceland.

Number of farms and farm production in Europe, 2001

	Population	Number of farms, 1,000	Number of farms per 1,000 inhab.	Cultivated land, ha per 1,000 inhab.
Iceland	287,399	3.4	13	449
Belgium and Luxembourg	10,675,000	70	7	142
Denmark	5,330,000	63	12	504
Germany	82,163,500	534	6	209
Greece	10,545,700	821	78	484
Spain	39,441,700	1,208	31	732
France	59,225,700	680	11	505
Ireland	3,776,600	148	39	1,170
Italy	57,679,900	2,315	40	267
Netherlands	15,864,000	108	7	124
Austria	8,102,600	210	26	421
Portugal	9,997,600	417	42	391
Finland	5,171,300	91	18	426
Sweden	8,861,400	90	10	347
United Kingdom	59,623,400	233	4	271

Source: Danish agricultural statistics, 2002, FAOSTAT, 2003, The Farmers Association of Iceland, 2003.

Ownership and number of operational farms 2002



Source: Ministry of Agriculture.

Feed and fodder 1970-2003

	1970	1980	1990	1995	2003
Grass pellets, tonnes	1,335	12,858	5,200	3,300	600
Hay pellets, tonnes		200	707	243	0
Dry hay, 1000 m ³	2,060	3,704	2,515	1,263	433
Silage hay, 1000 m ³	141	174	744	1,207	1,958
Grain, tonnes			885	485	4.337

The total size of cultivated grass fields is estimated 1,220 km² and other cultivated fields (vegetable and potato gardens, fodder and grain fields) 70 km² which totals 1,290 km². Arable land below 200 m above sea level is estimated 15,500 km² which means that 7,9% of arable land is used for grass cultivation and 0.5% for other growths which totals 8,4%.

Source: Farmers Association of Iceland, grass pellet producers, Agricultural Research Institute.

Grain cultivation 1991-2003

Year	Crop from trials, grain, tons/hectare	Grain fields as usage of seed, hectares	Total grain crop, tons, estimated
1991	3,5	200	525
1992	1,2	400	240
1993	2,2	400	440
1994	3,4	600	1.700
1995	2,4	500	960
1996	3,7	900	2.960
1997	3,8	1.500	4.560
1998	3,9	1.800	4.680
1999	3,3	1.800	4.620
2000	4,2	2.000	6.300
2001	4,5	2.100	7.650
2002	4,1	2.400	7.585
2003	5,5	2.600	11.000

Estimated total crop based on usage of seed in on one hand and on the other on crop from tirals. The outcome is probably a bit high, but they show that homegrown grain represents approximately 10-12% of the grain used as fodder in Iceland. 45% of the grain cultivation is in the southern part of Iceland, 35% in the north. 15% in the western part and 5% in the east of Iceland.

Artificial fertilizer (tonnes)

	1981	1986	1991	1996	2001	2003
Nitrogen (N) Phosphorus (P ₂ O ₅) Potash (K ₂ O)	14,900 8,127 6,184	12,931 6,991 5,295	12,163 5,997 4,575	12,100 5,240 3,960	12,382 5,471 4,013	10,344 3,394 2,114
Total	29,211	25,217	22,735	21,300	21,866	15,852

The quantity is shown in terms of pure fertilizer substances.

Common usage of fertilizer for cultivated grassland is 100-140 kg/ha of Nitrogen (N), 15-30 kg/ha of Phosphorus (P_2O_8) and 40-60 kg/ha of Potassium (K_2O).

Source: Statistics Iceland.

Ecological and organic production - Number of producers and processing plants*

	1.1.1998	1.1.2000	1.1.2001	1.1.2002	1.1.2003	1.1.2004
Producers – Ecological production	157	195	195	195	195	195
Producers – Organic production	22	27	27	30	30	30
Processing plants – Organic production	7	9	9	11	11	12

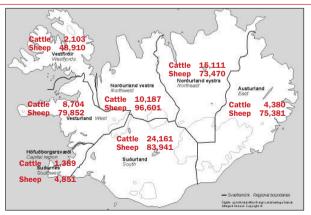
* Units certified by the Ministry of Agriculture for production and/or processing of ecological or organic products. Production quantity not available.

Source: Farmers Association of Iceland.

2 - Livestock and Farms

Number of livestock

By region 2004	ļ						
	Cattle Total	Dairy Cows	Sheep Total	Ewes	Horses	Goats	Pigs
Capital region West Westfjords	1,389 8,704 2,103	311 3,375 781	4,851 79,852 48,910	3,778 64,955 39,663	11,969 9,248 861	17 121 2	1,794 652
Northwest Northeast East South	10,187 15,111 4,380 24,161	3,757 6,152 1,489 9,039	96,601 73,470 75,381 83,941	77,495 58,348 61,418 68,121	16,613 6,376 3,355 22,989	78 82 37 58	1 596 30 779
Total	66,035	24,904	463,006	373,778	71,412	395	3,852
	Laying hens	Broilers	Mink	Fox	Angora rabbits		
Capital region West Westfiords	127,126 1,371 255	141,648 91,448 259	2,902	2	54 27		
Northwest Northeast East South	4,007 7,718 3,515 21,250	4,042 10,273 3,517 53,185	7,550 3,020 6,322 6,640	1,267 483 636	28 37 16 25	Ass	urce: Farmers sociation of land.
Total	165,242	304,372	26,434	2,388	187		



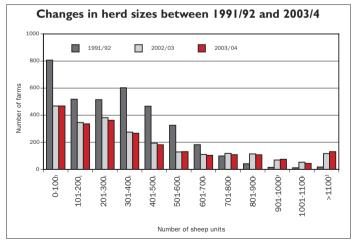
Number of livestock

By year 1970-2004

	Cattle Total	Dairy Cows	Sheep Total	Ewes	Horses	Goats	Pigs
1970 1980 1990 1995 2001 2004	53,294 59,933 74,889 73,199 70,168 66,035	34,275 33,577 32,246 30,428 26,240 24,904	735,543 827,927 548,508 458,341 473,535 463,006	684,589 445,513 372,202 377,066 373,778	33,472 52,346 71,693 78,202 73,809 71,412	220 345 350 447 395	667 1,552 3,116 3,726 4,561 3,852
		Laying hens	Broilers	Mink	Fox	Angora rabbits	
1970 1980 1990 1995 2001 2004		135,219 310,724 214,936 164,402 128,241 165,242	291,000* 21,893 28,733 304,372	8,080 42,000 29,941 34,899 26,434	280 4,800 7,308 4,027 2,388	1,800 84 791 187	

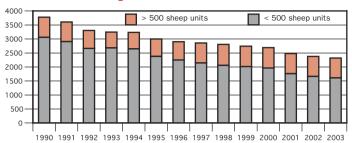
^{*} Including meat chicken.

Source: Farmers Association of Iceland.



Source: Farmers Association of Iceland.

Number of farms with support targets in sheep and/or milk. Changes in farm size 1990-2003



Source: Farmers Association of Iceland.

Number of Icelandic

horses 2001-2002

Number

3 000

1,200

18 000

750

150

700

246

48

250

300

5.500

6,500

14,400

3.000

2.023

Fox

194.826

1.350

3 603

60,000

73.809

Livestock and farm size

Number of heads

	1993	1998	2004					
Dairy cows	31,028	29,216	24,392					
Sheep	482,498	482,618	448,045					
Horses	62,355	78,201	54,434					
Sows	3,232	3,726	3,465					
Laying hens	1,567	164,402	161,528					
Mink	181,853	30,501	28,831					
Fox	39,517	7,308	1,534					
		ber of regis estock own						
Dairy cows	1,792	1,591	945					
Sheep	3,072	3,223	2,531					
Horses	3,048	2,981	2,437					
Sows	103	87	15					
Laying hens	16	454	282					
Mink	655	40	20					
Fox	74	47	6					
	Average number of heads per farmer							
Dairy cows	17.7	19.1	25.8					
Sheep	164.5	142.2	177.0					
Horses	20.5	26.2	22.3					
Sows	31.4	42.8	231.0					
Laying hens	97.9	362.1	572.8					
Mink	277.6	762.5	1.441.6					

534.0

155.5

255.7

Source: FFIF. 2003.

Country

Austria

Belgium

Canada

Finland

France

Germany

Iceland

Ireland

Norway Slovenia

Sweden

II S A

Total

Switzerland

Italy

Denmark

Faeroe Islands

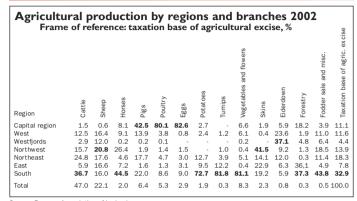
Great Britain

Luxembourg

The Netherlands

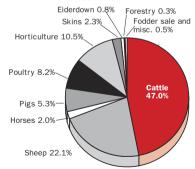
Source: Farmers Association of Iceland.

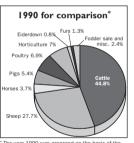
Production - 3



Source: Farmers Association of Iceland.

Agriculture production by branches 2002





* The year 1990 was assessed on the basis of the valuation estimate of the Agricultural Production Council and the year 2002 was based on agricultural excise.

Total taxation base of agricultural excise in the year 2002: ISK 18,499,921,467

Agricultural excise is collected from agricultural producers, to the proportion of 2.00% of the taxation base. Agricultural excise is an operating expense that applies to all agricultural producers with a few exceptions.

Source: Farmers Association of Iceland.

Я

Average yield from livestock 1987-2003									
Daine access	1987	1990	1995	2003	Increase – % 1987-2001				
Dairy cows: Average annual yield, kg	3,986	4,141	4,132	5,063	1,077 - 27.0%				
Sheep: Lamb meat per winter-fed ewe according to records of sheep breeding societies, kg	24.2	24.7	25.8	28.6	4.4 - 18.2%				
Pigs: Meat per sow, kg Average no. of saleable pigs per sow	811 15.3	849 15.6	930 15.3	1,523 19.7	712 - 87.8% 4.4 - 28.8%				
Poultry: Average eggs per laying hen, kg	11.5	11.1	13.4	18.0	6.5 – 56.5%				
Mink: Number of pelts per mated female	3.6	4.1	4.9	4.8	1.2 - 33.3%				
Fox: Number of pelts per mated female	4.9	3.4	6.4	5.3	0.4 - 8.2%				

Source: Farmers Association of Iceland.

Milk delivered to dairies 1960-2004

1000 litres	Population	Litres per capita
73,637	177,292	415.3
97,550	204,578	476.8
107,017	229,187	466.9
107,011	255,708	418.5
102,863	267,806	384.1
104,025	282,849	367.8
112,029	293,577	381.6
	litres 73,637 97,550 107,017 107,011 102,863 104,025	litres Population 73,637 177,292 97,550 204,578 107,017 229,187 107,011 255,708 102,863 267,806 104,025 282,849

Source: Farmers Association of Iceland.

Meat and eggs, tonnes/year 1970-2003									
	1970	1980	1990	1995	2003				
Lamb Beef Pork Poultry Horsemeat	11,280 2,733 402	13,534 1,983 1,000	9,454 2,931 2,533 1,519 638	8,690 3,061 3,330 1,952 988	8,792 3,624 6.205 5.706 906				
Eggs	1,300	2,900	2,374	2,209	2,650				

Source: Farmers Association of Iceland.

Vegetable and horticultural production in tonnes*									
	1990	1995	2001	2003					
Potatoes Turnips Carrots Tomatoes Cucumbers Cauliflower Cabbage Lettuce, boxes Paprika Broccoli Chinese cabbage Mushrooms Leek	13,000 412 231 495 534 95 395 120 224	12,000 1,009 340 749 603 122 624 40 194 25 301 251	11,366 730 296 964 1,049 84 503 104 195 54 253 450 21	7,090 959 347 1,074 896 71 555 120 79 59 269 465 0	Sources: Association of Horticultural Producers, official stock reports for potatoes. Direct sales from greenhouses estiamted at 2%. Devitations in outdoor growths are 5%.				
*Published with reservation	ons, some fig	ures estimat	ed.		growths are 5%.				

Fish farming – Total production in tons									
	1990	1995	2001	2002	2003				
Salmon Arctic char Rainbow trout Total:	2,964 69 24 3,057	2,880 471 389 3,740	2,645 1,320 105 4,070	1,471 1,540 248 3,259	3,710 1,670 180 5,560				
Number of fish hatcheries	92	69	60	50	41				
Estimated value of aquaculture products, million ISK	1,000	1,110	1,600	1,400	2,400				

Source: Directory of Freshwater Fisheries.

Hunting⁺

	_	
	1995	2001
Mink	6,341	8,249
Fox	3,677	5,319
Geese and ducks, total	65,497	65,331
Thereof: Greylag goose	35,350	32,207
Pink-footed –	10,695	12,448
Mallard	9,885	9,580
Ptarmigan	123,392	100,547
Sea gulls, total	72,025	40,397
Thereof: Lesser black-		
backed gull	22,340	17,577
Greater black-		
backed gull	35,787	17,730
Guillemot, total	314,432	240,893
Thereof: Puffin	251,517	126,261
Common murre	52,867	59,460
Fulmar	8,059	10,220
Raven	7,119	3,807

Other I	and b	enefit	S 2003								
Adults Pups	819 1,631	391 1,808	249 658								
Total	2,450	2,199	907								
Eiderdown Quantity, tonnes	3.1	3.0	2.4								
Value, million ISK	140.0	100.0	149.3								
Hunted reindeer Total no. of deers	515	335	862								
Other land benefit	s are: Dr	iftwood, o	Other land benefits are: Driftwood, dulse,								

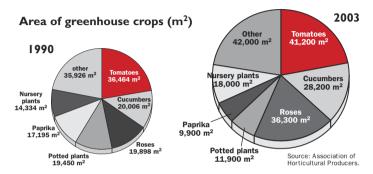
Iceland moss and other wild plants and berries.

Source: Farmers Association of Iceland and Wildlife Management Institute.

Source: Wildlife Management Institute, 2003. * 2001 figures, no. of animals.

Wild salmon and trout	Rod fish (salmon), pcs. Net fish (salmon), tonnes Lake and sea trout, pcs.	1990 30,000 40.0	1995 34,241 21.7 56,996	2003 34,111 23.0 69.950	
catches	Lake and sea trout, pcs.		56,996	69,950	

Sources: Directorate of Freshwater Fisheries.



Production per capita - International comparison

Mutton

	Barley kg	Potatoes kg	Beef kg	Pork kg	Poultry kg	and lamb	Milk kg
Iceland Belgium and	28	40	13	17	14	30,0	369
Luxembourg	228	234	27	100	36	0.4	289
Denmark	1,756	300	29	322	38	0.3	829
Germany	609	133	17	50	11	0.6	327
Greece	368	83	6	13	15	7.4	58
Spain	461	75	16	76	26	6.0	147
France	1,021	110	26	39	35	2.3	392
Ireland	571	106	129	63	31	20.7	1,413
Italy	348	34	20	26	20	1.0	177
Netherlands	109	485	23	90	48	1.1	673
Austria	560	86	27	60	14	0.9	327
Portugal	135	125	9	32	27	2.2	182
Finland	710	145	17	34	14	0.1	476
Sweden	626	103	16	31	11	0.4	371
United Kingdom	318	111	11	13	26	4.3	237

Source: Danish agricultural statistics, 2002, FAOSTAT, 2003, The Farmers Association of Iceland, 2003.

The Marketplace - 4

Food consumption in Iceland 1960-2003, kg per capita

	Butter	Meat	Potatoes	Fish	Eggs	Milk	Soft drinks			
1960 1970 1980 1990 2000 2003	7.7 5.6 7.3 6.5 4.9 4.4	67.0 54.4 78.2 71.1 77.7 84.1	66.4 53.9 65.2 50.2 39.2 35.6	61.1 46.4 35.7 43.2 46.9 42.7	4.8 9.8 11.8 11.3 9.1 9.2	306.2 271.1 227.7 205.6 183.4 181.2	20.6 45.9 78.6 119.1 160.2 179.2			
2003	7.7	04.1	55.0	42.1	5.2	101.2	113.2			
Changes 1960-2003										
Kg per capit % +/-	ta -3.3 -42.9	+17.1 +25.5	-30.8 -46.4	-18.4 -30.1	+4.4 +91.7	-125.0 -40.8	+158.6 +769.9			

Source: Statistics Iceland.

Vegetables on sale	1991-20	02 by orig	in, kg per	capita
	1991	1995	2000	2002
Homegrown vegetables	15.3	16.4	16.9	17.0
Imported vegetables	12.5	14.8	17.7	19.8
Vegetable based foods, imported	10.9	13.2	14.4	14.0
Total	38.7	44.4	49.0	50.8
Homegrown vegetables %	39.5	36.9	34.5	33.5
	Pota	toes		
Homegrown potatoes	46.5	41.9	33.5	35.1
Imported potatoes	2.1	3.7	3.3	1.8
Potatoe based foods, imported	16.9	18.9	27.3	22.7
Total	65.5	64.5	64.1	59.6
Homegrown potatoes %	71.0	65.0	52.3	58.9

Source: Icelandic Nutrition Council.

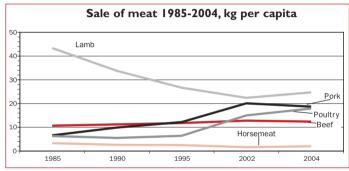
Proportion of Icelandic products in the Icelandic food market

The table above provides a farily clear idea of the part played by horticulture in the supply of vegetables and potatoes. In 2003 the value of imported vegetables was about ISK 415 millions or about 2/3 of the consumption. For most other types of farm produce, such as meat and dairy products, imports are on a very small scale. In 2003 there were imported 101 tonnes of meat of all kind, 131 tonnes of cheese, 97 tonnes of yoghurt and 13 tonnes of cream. All grain, sugar etc. are imported except limited domestic production of grain – mainly for

animal feed.

Sale of meat, kg per capita 1985-2004						
Year	Lamb	Beef	Pork	Poultry	Horsemeat	Total
1985 1990 1995 2002 2004	43.4 33.8 26.7 22.4 24.7	10.7 11.2 11.8 12.8 12.4	6.6 9.9 12.2 20.1 18.7	6.3 5.5 6.4 15.0 17.9	3.3 2.6 2.5 1.6 2.0	70.3 63.0 59.6 71.9 75.7

Source: Farmers Association of Iceland.

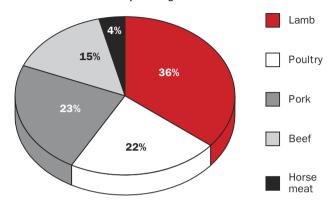


Source: Farmers Association of Iceland.

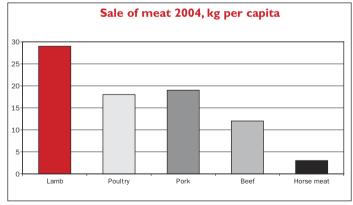
Sale	of m	ilk an	d othe	er dairy	pro	ducts,	kg or	litre	s per	capita
Year	Milk	Cream	Yoghurt	Imported Yoghurt	Skyr	Other fresh pro- ducts	Butter (mported cheese	Milk powder
1990 1995 2000 2004	193.9 173.2 154.4 144.8	7.1 7.3 7.3 7.7	9.0 9.7 10.9 14.3	1.3 0.2		1.0 1.3 1.5 1.3	6.5 6.2 5.4 5.1	10.6 13.3 14.7 15.1	0.2 0.6 0.1	2.6 2.1 2.2 2.4

Source: Icelandic Dairies Association.

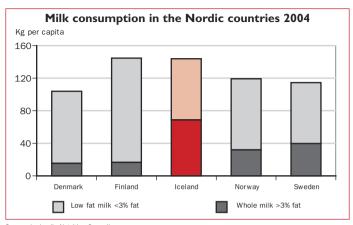
The Icelandic meat market 2004, production
- percentage of market share



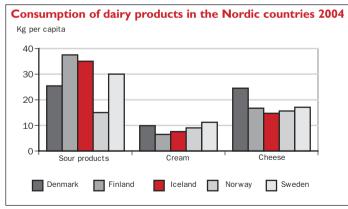
Source: Farmers Association of Iceland.



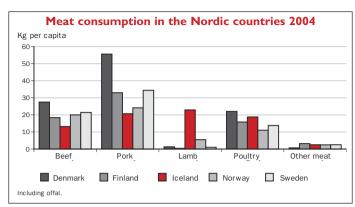
Source: Farmers Association of Iceland.



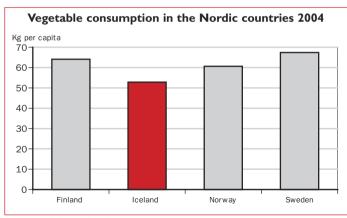
Source: Icelandic Nutrition Council.



Source: Icelandic Nutrition Council.

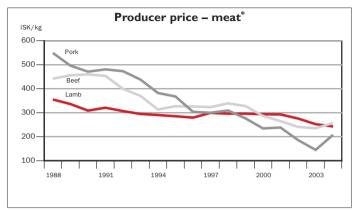


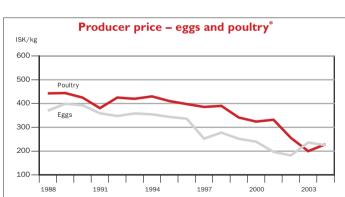
Source: Icelandic Nutrition Council.



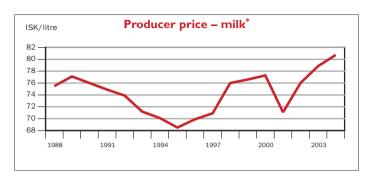
Source: Icelandic Nutrition Council.

5 - Prices and Price Indexes





* 2004 prices, consumer price index. Source: Farmers Association of Iceland.

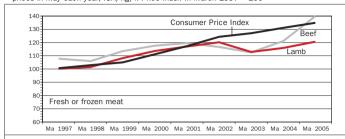


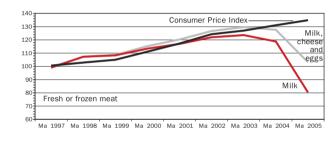
* 2004 prices, consumer price index. Source: Farmers Association of Iceland.

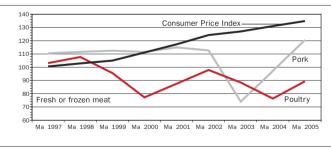


Development of retail prices 1997-2005

- prices in May each year, ISK/kg/l, Price index in March 1997 = 100







Source: Statistics Iceland. Calculation: Farmers Association of Iceland.

Support Targets - 6

	Support targe	ts for milk –	by regions	
Region	Support target litres 1995/1996	Support target litres 1998/1999	Support target litres 2003/2004	% 2003/2004
Capital Region West Westfjords Northwest Notheast East South	1,458,926 13,880,537 3,020,489 14,864,938 25,827,347 5,787,189 36,172,325	1,184,162 13,745,641 2,944,357 15,947,847 26,409,142 5,986,726 36,729,475	1,128,106 13,200,536 3,016,089 16,329,882 27,048,674 3,489,933 40,786,780	1.07 12.57 2.87 15.55 25.76 3.32 38.84
Total	101,010,751	102,947,350	105,000,000	55.64

Source: Farmers Association of Iceland.

	Support targets for s	heep - by	regions	
Region	Active quo rights 1990/199	sheep unit	Support target, sheep unit 2001	Support target, sheep unit 2004
Capital region	5,489.	4 2,875.4	2,241.5	2,436.2
West	95,952,	7 61,254.2	54,525.2	51,283.6
Westfjords	65,497.	9 45,731.3	43,087.6	41,121.6
Northwest	99,662.	4 79,598.5	74,878.2	74,490.3
Northeast	93,217.	65,877.6	61,660.0	65,890.1
East	73,878.	4 69,045.2	66,212.2	44,723.3
South	114,027.	3 71,451.6	64,983.7	70,911.9
Total	547,726.	395,833.8	367,588.4	350,857.0

Source: Farmers Association of Iceland.

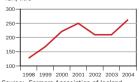
Support targets have replaced production quotas

The total support target for milk is determined for each pricing year (September to August) and is based on sales on the domestic market. The total support target for milk in 2003-2004 was 105 million litres and was divided between registered farms. A processing centre shall pay the producer 52.9% of the minimum price of milk for production which falls within the support target. In addition he gets direct payments from the State Treasury corresponding to 47.1% of the minimum price.

The total support target for sheep products is a fixed amount each year. Holders of support targets receive a fixed payment per unit of support target from the Treasury. The only requirement is that they hold 0.6 sheep per unit of support target. The selling and buying of support targets in milk and sheep production is unrestricted.

Price per litre of milk in transfer of support target

at the end of each quota year ISK/litre



Source: Farmers Association of Iceland.

7 - Farm operation

Production cost of sheep products - September 2001 - a farm with 400 winter-fed sheep (summary)

Expe	enses:	ISK
1.	Feeds Concentrates, grasspellets, fish meal, minerals, fish oil, etc.	120,355.10
2.	Fertilizers Nitrogen (N), Phosphorus (P), Potassium (K)	328,217.06
3.	Supplies Seed, strings, bags, additives, tools and equipment	158,447,92
4.	Machinery Diesel oil, lubricant, antifreeze, spare parts, rubber, part of automobile operating costs and bought maintainance	459,569.03
5.	Transportation Feeds, fertilizers, seed, animals, and other products	92,804.59
6.	Service Veterinary, medicine, artificial insemination, electricity, post and telephone charges	131,775.50
7.	Maintenance Paintwork, timber, nails, fence, road repair, and other	149,563.55
8.	Miscellaneous expenses Insurance, property tax, agricultural product levy, rangeland fee, turnover tax, land and equipment lease	392,054.16
	Total variable cost:	1,832,786.91
9.	Depreciation of buildings and machinery	552,220.28
10.	Interest on investment	286,297.82
11.	Wages (Base: 2,428 hours/year - 499.69 ISK/hour)	2,000,334.85
	Total expenses:	4,671,639.86

Income (products):

- 1. Meat, 7,625 kg
- 2. Direct payments, 419 sheep units
- 3. Offal, 456 pcs
- 4. Hides, 1,585 kg
- 5. Wool, 560 kg
- 6. Other income, 1% of expenses = 46,716 ISK

The pricing committee of agricultural products estimates the production cost of sheep products and prepares a price model base for a dairy farm. The Icelandic Farmers' Association publishes both results.

Price model base for a dairy farm September 1st, 2004 - 40 dairy cows and other cattle (summary)

- 40 dairy cows and other cattle (summary)				
Expe	enses:	ISK		
1.	Feeds Concentrates, grass pellets, fish meal, minerals, fish oil, etc.	1,599,123		
2.	Fertilizers Nitrogen (N), Phosphorus (P), Potassium (K)	745,177		
3.	Supplies Seed, strings, bags, additives, cleaning materials, tools and equipment	495,207		
4.	Machinery Diesel oil, lubricant, antifreeze, spare parts, rubber, part of automobile operating costs, and bought maintenance	1,327,563		
5.	Transportation Feeds, fertilizers, seed, animals, and other products	801,830		
6.	Service Veterinary, medicine, artificial insemination, electricity, post and telephone charges	705,416		
7.	Maintenance Paintwork, timber, nails, fence, road repair, and other	538,916		
8.	Miscellaneous expenses Insurance, property tax, agricultural product levy, turnover tax, land and equipment lease	1,102,309		
	Total variable cost:	7,324,540		
9.	Depreciation of buildings and machinery	2,153,691		
10.	Interest on investment	1,764,862		
11.	Wages (Base: 4.799 hours/year - 731,60 ISK/hour)	6,419,027		
	Total expenses:	17,662,120		
Inco	me:			
1.	Milk* (188.000 ltr), direct payment included	15,179,120		
2.	Meat (3.947,17 kg), hides, and other income	1,262,251		

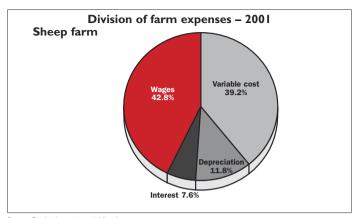
*The chemical composition of milk of average type during the pricing year 2003/2004 was determined as 4.00% fat and 3.28% protein. Processing centres shall pay producers solely on the basis of the chemical composition of milk, in such a way that 75% of payment shall be based on protein content and 25% on fat content in average milk. Payment per unit of fat shall be a minimum of ISK 2.6069 and per unit of protein ISK 9.5373.

16,441,371

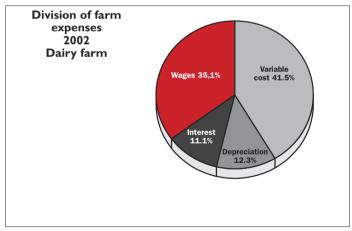
Production of model farms		Sheep farm Sept. 2001	Dairy farm Nov. 2001	1 sheep unit
model farms	Milk		188,000 ltr	equals
	Meat Wool	7,625 kg 560 kg	3,947 kg	174 litres of milk
Source: Farmers Association of Iceland.	Hides Offal	1,585 kg 456 pcs		18.2 kg lamb meat

22

Total income:



Source: Production cost model for sheep.



Source: Price model base for dairy.

Division of farm expenses

- Percentage of total income1)

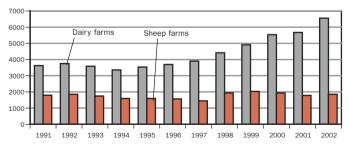
	Dairy farms 2002	Sheep farms 2002	
Operating cost	33.4	28.2	
Depreciation	22.5	17.3	
Interest	7.8	7.6	
Other cost	13.2	19.6	
Net farm income before wa	ages 23.1	27.3	
Total income, 1000 ISK	10,372	3,885	

Feed, eggs, livestock Depreciation Interest Other cost	Pig farms 2002 37.9 10.1 15.4 28.0	8.5 7.3 12.6 52.0	Chicken farms 2002 22.2 6.4 8.5 36.1
Other cost	28.0	52.0	36.1
Wages	11.9	20.8	21.8
Profit	–3.3	-1.2	5.0

Inputs	Interest Other cost Wages	25.8 34.7 16.2	8.3 45.8 26.4	6.3 61.6 20.3	
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¹⁾ Total income = operating income after irregular income and expenses.

Financial performance of dairy and sheep farms 1991-2002 – Measured in gross factor income* dairy and sheep farms, 1000 ISK



^{*} Gross factor income: Income for payment of wages, interest and depreciation. Source: The Agricultural Economic Service. Calculation: Farmers Association of Iceland.

8 - Exports

Exports of agricultural products

	2004 tonnes	Value 2004 million ISK
Salmon and trout Horse products Sheep products Fox and mink products Products from other animals Dairy products Eiderdown Marine vegetation and algae Other agricultural products	909.7 606.0 4,195.9 32.3 210.5 638.2 2.2 10,175.4 866.6	544.7 62.5 865.4 434.8 21.3 80.9 159.7 339.0 683.7

Total 11,439.2 3,000.4 Source: Statistics Iceland.

Exports of agricu	ıltural	produc	ts 1970	-2000,	tonnes
	1970	1980	1990	1995	2000
Cheese Casein	715.0 312.0	1,990.0 25.0	174.0 96.3	1.9	1.1
Milk and skimmilk powder Lamb	636.0 2.970.0	9.0 2.067.0	1.0 1.682.0	0.9 1.140.0	102.0 1.332.7
Live horses Horse- and cowhides	289.6	345.8 390.6	529.6 455.6	792.0 497.0	571.2 552.9
Fox and mink pelts		63.0	50.0	19.5	30.6
Offal, frozen Salted sheephides	190.0 1,035.0	11.3			962.2
Wool Eiderdown Salmon and trout, refrigerated/frozen Other agricultural products	378.0	1,457.0	1,223.3 3.1 2,880.3 821.5	1,217.0 3.0 2,645.0 2,857.0	585.9 3.9 1,417.5 3.088.1

Useful contacts

The Farmers Association of Iceland / Bændasamtök Íslands, www.bondi.is tel: + 354 563-0300

Icelandic Dairy and Beef Farmers Association / Landssamband kúabænda, www.naut.is tel: + 354 433-7077

Icelandic Farm Holidays / Ferðaþjónusta bænda, www.farmholidays.is - tel: + 354 570-2700 WorldFengur - A Global Register of Icelandic horses / WorldFengur - Upprunaættbók íslenska hestsins, www.worldfengur.com - tel: + 354 563-0300Eiðfaxi International - Icelandic

horse Magazine/ Eiðfaxi - Tímarit um íslenska hestinn,

www.eidfaxi.is - tel: + 354 588-2525

Icelandic Institute of Natural History / Náttúrufræðistofnun Íslands, www.ni.is

tel: + 354 590-0500 Icelandic Meteorological Office / Veourstofa Íslands, www.vedur.is – tel: + 354 522-6000

Icelandic Meteorological Office / Vedurstofa Islands, www.vedur.is – tel: + 354 522-6000 Icelandic Tourist board / Ferôamálaráð Íslands, www.icetourist.is – tel: + 354 535-5500 International Federation of Icelandic Horse Associations / Alþjóðleg samtők eigenda íslenska hestsins, www.feif.org – tel: +43 664 4237870

Ministry of the Environment / Umhverfisráðuneytið, www.umhverfisraduneyti.is

tel: + 354 545-8600

Environment and Food Agency of Iceland / Umhverfisstofnun, www.ust.is

tel: + 354 591-2000

Public Roads Administration / Vegagerd ríkisins, www.vegagerdin.is - tel: + 354 522-1000

Projects and Investments - 9

Agricultural investments 1999-2003 – million ISK per year, yearly prices									
	1999	2000	2001	2002	2003				
Fences Housing Tool and equipment Mink farms Livestock changes	263 1,981 2,107 104 63	142 2,167 2,749 18 63	170 2,211 2,199 14 51	204 2,078 1,913 24 66	163 1,558 1,339 37 46				
Total investments in agriculture	4,428	5,139	4,645	4,285	3,144				
Forestry	774	854	818	848	806				
– million ISK in 1990 prices									
Total investments in agriculture	3,375	3,884	3,128	2,811	2,066				
Forestry	582	619	568	549	505				

Source: National Economic Institute.

Sheep and cattle barns built 1945 to 2003*

	No. of	No. of	Average	No. of	No. of	Average no.
	sheep	sheep	no. of sheep	cattle	cattle	cattle stalls
Year	barns	housed	in new barns	barns	housed	in new barns
l cui	buillo	Housea	III IICW DUIIIG	barris	Housea	III IICW DUIIIS
1945	32	5.485	171	14	261	18.6
1950	90	18.614	207	50	887	17.7
1960	113	24,370	216	56	1,278	22.8
1970	52	13,520	260	32	892	27.9
1980	36	11,740	326	16	350	21.9
1990	7	1,435	205	6	172	28.6
1991-199	95**31	7,750	250	53	954	18.0
1996-200	00 72	19,100	265	76	1,723	22.7
2001-200	03 27	6,080	225	62	2,101	33.9
* Final loa	ans for new bui	Idings and enla	argements.			

Source: The Agricultural Loan Fund.

** In 1991-1995 dairy sheds were mainly enlargements.

10 - Economic Statistics

Icelandic vital statistics							
Exports of goods and services 2004 202,373 million ISK							
Imports of goods and services 20			240,160 milli				
Gross national product (GDP) 200			858.921 milli	on ISK			
Economic growth 2004			5.2%				
Unemployment 2003			3.4%				
Catch of demersal fish 2004*			491.183 to				
Herring and capelin catch 2004*			1,168,779 to				
Shellfish and other varieties, catc			63,551 to	nnes			
Private cars per 1000 inhabitants		0000	653				
Telephones and mobiles per 1000	innabitant	s 2003	1,546 (663 fixed lines; 883 GSM mobile phones; 80 NMT mobile phones)				
Doctors per 1000 inhabitants 200	12		3.6	ie priories)			
Doctors per 1000 illinabitants 200	,5		5.0				
Energy resources:			Hydropower	Geothermal	Fuel	Total	
Electricity generation, technically			64,000			364,000	
", economically and environments			ar) 30,000			50,000	
Geothermal energy for heating (T:	×40°C) (EJ)		1,700			
Energy consumption:							
Drimary apardy cancumption (DI)	2002		25.5	77.3	36.2	143.4	
Primary energy consumption (PJ) 2003 Electricity generation (GWh) 2003			5.708		30.2	8,495	
Licetholdy generation (dwn) 2000	,		3.700	2.104	9	0,433	
Division of energy use (GWh)	1980	1990				2004 - %	
Heavy industry	1,624	2,229				65.3	
Public use	1,228	2,218	2,480	2,584	2,784	34.7	
* Preliminary figures.							

Source: Statistics Iceland, National Economic Institute, National Energy Authority.

Government expenditures on agriculture as percentage of total state expenditures 1988-2003 % 1997

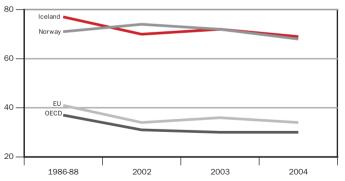
Source: National Economic Institute and National Accounts.

Producer subsidy equivalent – PSE% in OECD countries percentage of total production value (PSE%) by countries

	1986-88	2002-2004	2002	2003	20041)
Australia	8	4	5	4	4
Canada	36	22	21	25	21
European Union2	2) 41	35	34	36	34
Iceland	77	70	70	62	69
Japan	61	58	58	59	56
Korea	70	63	65	61	63
New Zealand	11	2	2	2	3
Norway	71	71	74	72	68
Switzerland	78	71	73	71	68
Turkey	16	25	20	29	27
United States	22	17	18	15	18

Source: OECD, 1) Estimated, 2) Austria, Finland and Sweden are included in the EU for the entire period indicated.

Development of PSE% in Norway, Iceland, EU and OECD – based on data from the table above.



II - International Comparisons

Nordic comparisons								
	Population 1000	Country area 1000 km ²	Thereof forests km ²	Inhabitants per km ² 2001	Age 0-14 years %	Age 15-64 years %	Age 65+ years %	
Iceland Norway Denmark Faroe Islands Greenland	288 4,552 5,384 48 57	103 324 43 1.4 2,166	1,300 74,131 4,360	2.8 14.7 124.1 33.0 0.2	23 20 19 24 26	66 65 66 62 69	12 15 15 14 5	
Finland Åland Islands Sweden	5,206 26 8,941	338 1.6 450	230,030 234,235	17.0 16.6 21.6	18 18 18	66 65 65	16 16 17	

Source: Nordic Statistical Year Book 2003.

International statistics - chosen countries

	Population	Live born	Average	Unem-	GNP per	Energy	CO ₂ emis-
	1000	children	live exp.	ploym. %	capita		sions per cap.
		per female	of women	2000-		capita kW	1000 tons
	2001	2000	2000	2001	1999-2000	1999	1998
Iceland	288	1.93	82.2	1.3	31,814	24,361	2,06
Norway	4,524	1.78	81.5	3.6	34,377	27,379	2,07
Denmark	5,368	1.74	79.3	5.2	32,853	7,964	2,76
Finland	5,195	1.73	81.5	9.1	25,112	16,098	2,82
Sweden	8,909	1.57	82.1	4.0	26,968	16,738	1,50
United Kingdom	60,114	1.63	80.2	4.8	24,323	6,467	2,51
Germany	82,431	1.42	81.0	7.9	25,749	6,845	2,75
Italy	56,306	1.24	81.8	9.5	20,355	5,490	1,97
Switzerland	7,259	1.41	83.0	1.9	36,031	8,376	1,56
Poland	38,633	1.29	78.3	18.2	3,991	3,549	2,27
Russia	143,954	1.25	72.3	13.4	1,257	5,701	2,66
USA	284,797	2.06	79.5	4.8	32,778		5,43
Japan	127,130	1.34	84.0	5.0	33,276		2,45
Columbia	43,071	2.73	75.3	14.7	2,093		0,45
Kuwait	2,275	4.16	_	0.8	16,244		7,40
Pakistan	142,280	5.04	58.9	7.8	487		0,18
South-Africa	44,328	3.30	_	5.4	3,067		2,38
Burundi	6,412	6.80	41.5	14.0	128		0,01
Algier	30,836	3.14	70.3	29.8	1,726		0,97
Australia	19,387	1.74	81.8	6.8	21,319		4,88

Source: Statistics Iceland.

Agricultural societies in rural districts Specialised regional agricultural societies 13 agricultural associations 12 specialised agricultural associations 20 representatives

Association of Icelandic Farmers

49 elected representatives
AGRICULTURAL ASSEMBLY

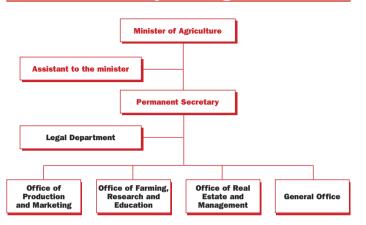
Board (7)

The Association of Icelandic Farmers (Bændasamtök Íslands; BÍ) is a general farmers' association. Its main objectives are as follows:

Safeguarding the interests of farmers, operate instructional services. Negotiate contracts with the government with respect to agricultural products and represent the farming community as a whole. Operating a network of consultants in livestock farming, soil management, farming technology, economics, land management and land benefits. The maintenance of records with respect to livestock and and selective breeding, farm produce and harvest. The publication of the periodicals Freyr and Bændablaðið as well as instructive and statistical booklets, the Farmers' Manual, the Agricultural Journal etc. The operation of breeding bull center. Supervise special government projects and the observation of law. The association has total staff of 47.

BÍ has five divisions of operation: Social division – Consulting division – Finance and office division – Computer department – Publishing and public relation division

The Ministry of Agriculture



The Ministry and its Responsibilities

The Ministry of Agriculture is in charge of matters concerning the following:

- 1. Agriculture and related issues
- 2. Education, research and the inspection of agriculture
- 3. Soil conservation and forestry
- State-owned farms, including pastorates
- 5. Agricultural land use and related issues
- 6. Irrigation, dams and drainage
- 7. Production and marketing, import and export of agricultural goods
- 8. Import and export of live animals and plants and their genetic components, the conservation of hereditary resources in agriculture, the patenting of GM crops
- 9. Animal welfare and health, protection against animal diseases, the quality and wholesomeness of agricultural supplies and products
- 10. Freshwater fisheries, aquaculture and related issues
- 11. Financing and support of nýsköpun and other agricultural activity
- 12. Economic research and planning in agriculture

Landbúnaðarráðunevtið - Address: Sölvhólsgötu 7, 150 Revkjavík www.landbunadarraduneyti.is - Tel: + 354 545-9750; telefax: 552-1160

The Ministry's Institutions



Agricultural University of Iceland / Landbúnaðarháskóli Íslands, www.lbhi.is Tel: +354 433-5000, telefax: 433-5001 - Address: Hyanneyri, 311 Borgarnesi Aim: The Agricultural University of Iceland is an academic, scientific and educational research institute, providing postgraduate (master and doctorate)



Hólar Agricultural College / Hólaskóli, www.holar

Tel: +354 455-6300, telefax: 455-6301 - Address: Hólar, 551 Sauðárkróki Aim: The Hólar Agricultural College is an institute of education and research. teaching students applied skills in the fields of horse-breeding, horsemanship, aquaculuture, marine biology and tourism, with special amphasis on culture and

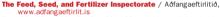


Directorate of Freshwater Fisheries / Veiðimálastióri, www.veidimalastiori,is Tel: +354 567-6400, telefax: 567-8850 - Address: Vagnhöfði 7, 110 Reykjavík

Aim: Administration of fishing and fish-breeding in freshwater environment in order to promote sustainable use of rivers and lakes.

Institute of Freshwater Fisheries / Veiðimálastofnun, www.veidimal.is

Tel: +354 567-6400, telefax: 567-6420 - Address: Vagnhöfði 7, 110 Reykjavík Aim: Scientific research of rivers and lakes as well as their biosystems and fish stocks, such as salmon, trout and eel. Consultation regarding sustainable freshwater fisheries and the enhancement and improved profitability of fish stocks



Tel. +354 591-1590 - Telefax: 591-1591 - Address: Keldnaholti, 112 Reykjavík Aim: Inspection of quality, nutritional values and ecological issues with regard to the import of agricultural products, thereby safeguarding the quality and nutritional value of Icelandic food.



Icelandic Meat Classification Board / Yfirkiötmat ríkisins - www.kiotmat.is Tel. +354 460-4477, telefax: 460-4478 - Address: Búgarður, Óseyri 2, 600

Aim: Inspection of animal health, slaughtering, meat-processing, classification and provision of health certificates of meat.



The Icelandic Forest Service / Skógrækt ríkisins – www.skogur.is Tel. +354 471-2100, telefax: 471-2172 - Address: Miðvangur 2-4, 700

Aim: Consultation, research, enducation, conservation and development with regard to forestry in Iceland.



Soil Conservation Service of Iceland / Landgræðsla ríkisins, www.land.is

Tel: +354 488-3000, telefax: 488-3010 - Address: Gunnarsholt, 850 Hella Aim: Conservation of soil and vegetation and reclamation of land.



Agricultural Economics Institute of Iceland / Hagbiónusta landbúnaðarins.

Tel: +354 433-7080, telefax: 437-0121 - Address: Hvanneyri, 311 Borgarnesi Aim: Producing statistics on Icelandic agriculture in accordance with UN standards



Icelandic Vetrinary Services / Yfirdýralæknir – www.yfirdyralaeknir.is Tel. +354 545-9750, telefax: 552-1160 - Address: Sölvhólsgötu 7, 150 Reykjavík Aim: Acting as consultative body to the Minister of Agriculture and the government on issues regarding animal health and safety in the production and processing of agricultural products.